



PAPASOTIRIOU DIMITRIS is the President of Cyprus Logistics Association, Vice President of Logistics Association of Crete, strategic partner of consulting companies, Deputy Vice President of Greek Health – Vehicle Emergency – First Aid Organization, Member of Director’s Board of Hellenic – African Chambers. His place of birth is Greece and has been operating worldwide for more than 9 years (EMEA). He was born in 1964.

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▼ Qualifications

- ▶ Post-Graduate Diploma in Logistics Science, Piraeus Un. & NTUA GR
- ▶ Post-Graduate Diploma in Crisis Management, Aberdeen Un. UK & IMS GR
- ▶ Post-Graduate Diploma in Strategic Management CEDS FR
- ▶ Graduate Diploma in Business Administration Piraeus Un. GR
- ▶ Professor and Scientific Advisor of Diploma in Logistics Management, in Hellenic Management Association
- ▶ Scientific project coordinator
- ▶ Fellow member in EEL, ILME, CLA, LAC, OEE, EEDE, EIP

▼ Consultancy Experience

- ▶ Inventory management – spare parts management
- ▶ Warehouse layout design
- ▶ Inventory layout design
- ▶ Logistics & Supply Chain Audit
- ▶ 3PL business services development
- ▶ Logistics software specification & selection
- ▶ DC operations & network optimization
- ▶ Integrated KPIs development & metrics systems
- ▶ Item codification
- ▶ Business Process Reengineering / Improvement
- ▶ Work, goods & information flow mapping
- ▶ Systems Logistics & systems support - ILS
- ▶ External Project Coordinator of consulting companies

▼ Supply Chain & Logistics Experience

- ▶ Over 26 years in supply chain & logistics operational, strategic management and consulting
- ▶ Over 200 projects in the logistics & supply chain sector
- ▶ NATO/defense supply chain operations and development

▼ Retail Experience

- ▶ Supply Chain & Logistics Strategy Development
- ▶ Warehouse & Distribution audit
- ▶ WMS & Storage Systems specification development
- ▶ Inventory management
- ▶ Process development – work flow mapping
- ▶ Cost analysis systems – ABC, CTS
- ▶ 3PL selection, contract management - monitoring
- ▶ DC operation management

▼ Industry Experience

- ▶ CEO in defense industry sector
- ▶ Item Codification Director
- ▶ ILS - Systems Logistics Supportability Director
- ▶ Life Cycle Costing & Total Cost of Ownership Analyst

▼ Specials areas of expertise

- ▶ Logistics Network Redesign (Warehouse & Distribution)
- ▶ Logistics Cost Cutting / Reduction
- ▶ 3PL & Logistics Outsourcing
- ▶ Spare Parts Management
- ▶ European programs in Intermodal Transportation

▼ Training Experience

- ▶ Congress Speaker
- ▶ Qualified Trainer
- ▶ Provision of over 300 training course in logistics & supply chain sector
- ▶ He has taught over 5400 people
- ▶ Training Course Design, Development and Execution like as: Inventory Management, Warehouse Design & Operations, Distribution, 3PL services, Systems Logistics, Metrics & Performance Management, Transportation Systems & Intermodal Transportation, Codification, Order Picking, WMS Requirements Analysis, e.t.

▼ **Some Main Carrier Topics (professional experience in numbers)**

Management	<ul style="list-style-type: none"> ▶ Projects as a project manager: 100+ ▶ Years of working experience: 26 years
People	<ul style="list-style-type: none"> ▶ People management: 450 workers (in logistics sector), 650 workers (in industry sector)
Business	<ul style="list-style-type: none"> ▶ Business plans: 50+ (including investment law & regulations)
Logistics	<ul style="list-style-type: none"> ▶ Logistics projects: 200+ ▶ Contracts management: 400+
Distribution	<ul style="list-style-type: none"> ▶ Fleet management: 760 vehicles – Greek health - vehicle first aid organization 90 trucks & special vehicles with technical supporting base ▶ IT telematics: evaluation & selection method, “product” development
Inventory & Warehouses	<ul style="list-style-type: none"> ▶ Warehouses: a depot with 46 separate warehouses, 1 export warehouse ▶ Warehouses in m²: 280.000 m² (above warehouse network) ▶ Inventory management: 600.000 separate items ▶ Codification items: 2.000.000 separate items ▶ Multi-echelon inv. systems : 5+ levels of hierarchy - experience in cost cutting ▶ Forecasting: advanced forecasting systems development ▶ Safety stocks: reduce safety stocks in industry sector
Systems Logistics	<ul style="list-style-type: none"> ▶ Systems Logistics projects: 60+, ILS, ILSP, LSA, LCC, Supportability Engineering Projects
IT	<ul style="list-style-type: none"> ▶ IT department: as a manager 2 times ▶ IT Requirement analysis: 12 projects
Others	<ul style="list-style-type: none"> ▶ Congress as a speaker: 40+ ▶ Issues: 4 Scientifics, 18 professional, 1 book, 6 technical handbooks ▶ Seminars as a student: 60+ training courses ▶ Seminars as a teacher: see training experience ▶ Innovation products: 1 patent owner